

New Mindset



Rethinking your Business

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SCS has built its market share by offering competitive Programmable Logic Control (PLC) Systems and Services to its customers and by providing highly competent support. The core business is building plc systems. SCS has a production workshop, test rigs, software laboratory and design offices. The company undertakes bespoke contracts and delivers installation and support on site. Assembly, wire and testing and some metal working are carried out at SCS premises before shipment.

The Challenge:

Future expansion for SCS will require entry into new sectors. This will require the company to undertake a detailed investigation of this specific PLC System requirements of the new sector and to make changes to its internal structures and processes to support the new customers.

SCS required a detailed business diagnostic to take place before reorganising their operations, structures and procedures.

The Solution:

New Mindset carried out a detailed business diagnostic for SCS and developed a comprehensive implementation plan to help SCS reposition its organisation into the new markets (oil refinery, pharmaceutical, automotive).

New Mindset obtained funding from Northwest Automotive Alliance (NAA) to enable SCS to utilise New Mindset's Consultants over a 12 month period to help develop the new organisation.

New Mindset developed high level mapping to link systems and processes, introduced changed management workshops to help staff implement process change, developed a new product introduction process, developed a requirement capture process and developed new marketing material to support entry into new sectors.

New Mindset provided mentoring support throughout the project.



NAA new website!
(www.nwautoalliance.com)
For more information on securing funding contact New Mindset.

Think you have what it takes.....
Are you ready for a New Mindset...?

...then contact our Head Office on
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